



# Technology that transforms the patient assistance workflow

Make the most of patient financial assistance with **AssistPoint**<sup>®</sup>, a comprehensive software platform that accelerates the management of financial assistance and access services for healthcare organizations, helping patients get the care they need by proactively identifying available resources, streamlining enrollment, and facilitating the management of assistance.

# AssistPoint can help your organization overcome common barriers to the management of patient assistance, including:

- Dozens of individual program portals to navigate, leading to time-intensive and cumbersome enrollment processes
- Having to check disease fund websites multiple times a day to avoid missing the opportunity to enroll patients when funding opens up
- Limited insight into the organization's financial performance as a result of not having a comprehensive view of patient assistance collections

- Missed opportunities for patient assistance collections, negatively impacting the organization's financial performance
- Lack of continuity in patient assistance operations when a staff member is absent, as there is no centralized platform for colleagues to work from
- Lack of interconnectivity between patient support programs and the practice enterprise systems, causing redundant data entry which can lead to errors and omissions, and ultimately delay time to therapy

# Accelerate the patient assistance management process



#### Search

At the click of a button, rapidly search our comprehensive library of assistance options.



#### Enroll

Quickly apply and enroll eligible patients into individual assistance opportunities.



#### Track

Actively monitor award fulfillment to ensure utilization and adherence.



#### Analyze

Stay on top of all activities related to patient assistance within your organization via a comprehensive suite of reports—available real time.





# Feature highlights



## Search Wizard: intelligently engineered to quickly identify assistance for all patients

AssistPoint rapidly searches more than 10,000 programs to identify all available assistance opportunities based on the patient's demographic information, diagnosis, regimen, and insurance type. The results are presented in a simple, yet detailed color-coded format for users to quickly act upon.



### Digital Integration: two-way connectivity matters

For our integrated life science and foundation partners, a two-way, secure information exchange (AP Connect®) is created between their patient support programs and AssistPoint, streamlining the application, enrollment, and fulfillment processes. All integrated programs use our standardized digital enrollment form, which is automatically prepopulated with demographic information from the practice management system, eliminating the need for patients to fill out multiple repetitive forms and connecting them to available assistance faster. Furthermore, with digital integration, program communication delays are reduced, award approval notifications are sped up, and healthcare providers can easily provide patients with accurate, up-to-date award balances.



### Fund Status Alerts: automatic disease fund monitoring

Annexus Health closely monitors disease funds, sending out an alert within 5 minutes of identifying that a fund has opened up. AssistPoint users can be confident that they will be automatically notified of fund status changes without having to check each individual foundation website multiple times a day.



## Assistance Watchlist: empowers quick enrollment of patients awaiting funding

When assistance from a charitable foundation is not available, patients can be added to the Assistance Watchlist report. When funding opens up, patients on the Assistance Watchlist can be easily enrolled at the click of a button, without having to repeat the search process. This saves precious time and enables AssistPoint users to rapidly secure assistance for patients.



## E-signature Capability: removes distance and transportation barriers

For participating integrated life science programs, e-signature capability is available when a patient and/or healthcare provider signature is required during the enrollment process. This ensures that even patients who live in a rural area and those without access to transportation can receive the assistance they need to go on their intended therapy without delay. It also makes it easier to manage financial assistance remotely, as the financial assistance team does not need to be located in the same office as the healthcare provider in order to capture their signature.



### Additional features included with AssistPoint



### Payment Automation: assistance award and revenue tracking made easy

Through a standard secure file transfer protocol, Annexus Health is able to populate financial assistance award claims and payment details on a nightly basis. This enables healthcare provider organizations to actively track the utilization of patient assistance awards, as well as revenue, directly within AssistPoint.



### AP Analytics<sup>®</sup>: valuable insights for all key stakeholders

This comprehensive set of over 35 on-demand reports easily accessible within AssistPoint empowers healthcare provider organizations—C-suite, management, and users—with the insights they need to improve the process for managing patient assistance, ensure patients receive all available assistance, and discover opportunities to increase revenue capture.



### Automatic Re-enrollment: avoids disruptions in funding

For programs that accept automatic re-enrollment, AssistPoint transforms the typically time-consuming re-enrollment process, enabling automatic re-enrollment of eligible patients so that their funding can continue uninterrupted.



### Patient Journey Tab: all work for an individual patient in one place

All financial assistance activity for a specific patient can be viewed under a single tab, making it easy for one financial counselor to seamlessly take over for another.



# Multipractice Management: a single platform for multiple locations

For healthcare organizations with many sites of care, AssistPoint makes it possible to manage all patient financial assistance activity in one place, all under a single sign on.



# Community Customization: ability to add local assistance funds

Local assistance funds available to eligible patients in your community can be added to AssistPoint so that this funding can be conveniently searched for and managed alongside all other assistance opportunities.

# When you're ready to get started, we're here to help



#### Onboarding

We seek to understand more about your organization and workflow to identify training priorities.



#### **Training**

We provide comprehensive training, as well as a Support hotline, allowing for seamless integration.



### Support

We provide monthly check-ins with your dedicated account manager to deliver updated training and review new feature enhancements.





# What AssistPoint users have to say

"With the fund status alerts telling us when foundation funds open, within 20-30 minutes, we were able to enroll 7 or 8 patients before the fund closed again."

—Beth, Revenue Cycle Manager

"I'm a true fan of AssistPoint and would recommend it to anyone looking for help enrolling their patients for assistance. By making the enrollment process so simple, AssistPoint has helped our practice obtain patient assistance for all of our patients who need it."

—Audrey, Patient Assistance Coordinator

# Our provider network

AssistPoint is licensed by 180+ healthcare organizations across 4,500+ sites of care within community, institution, hospital, infusion center, and specialty Rx settings and representing multiple disease states



Primary address for each of our contracted healthcare organization customers

# Our patient impact

\$7 BILLION+ in awards secured with AssistPoint since 2018



HITRUST Risk-based, 2-year (r2) Certification validates that Annexus Health is committed to strong cybersecurity and meeting key regulations to protect sensitive data.

To learn more about AssistPoint and/or to request a demo, visit annexushealth.com.

